

The Right Allocation

Client 1 : Shreshta Gupta is a fresher management graduate aged 21. She just passed on from a Business School and got a job of 6 lakh per annum at Ahmedabad. You are Relationship Manager at ICICI Bank, and a friend of Shreshta.

Client 2 : Suresh Raina recently declared his retirement from all forms of international cricket. It is estimated that his net worth is Rs 185 crore (source: <https://caknowledge.com/suresh-raina-net-worth/>).

Questions:

Q1. Examine most appropriate **Bank's Asset** products (Any two – with appropriate reasoning) suitable for Shreshta (Client 1) which you should offer her.

Q2. You are Relationship Manager at HDFC Bank, and Suresh Raina (Client 2) is one of your clientele. Examine most appropriate **Bank's Liability** products (Any two – with appropriate reasoning) suitable for Suresh Raina which you should offer her.

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